

“We are experts in providing leasing services, specializing in working with small and medium sized businesses. We help our customers get the best leasing plans available so they can get the equipment and vehicles they need to grow their business.”

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We lease:

Computers

Phone Systems

Cars & Trucks

Metal & Wood Working
Equipment

Transportation
Equipment

Office Furniture

Forklifts

Industrial Equipment

Janitorial Equipment

Green Equipment

Manufacturing
Equipment

And lots more!

Leasing Can Help You Go Green



You've looked at using new technology to reduce your energy usage, but have discovered that going "green" has a price. The up front cost to implement the required changes means that you won't get a payback from some time, in many cases several years. How do you deal with the dilemma? It's actually pretty simple – use leasing to bridge the gap!

By leasing, you can defer the cost of installing the new technology and let the savings pay for the new equipment – that's right, the savings pay for the equipment, so it doesn't affect your cash flow. Just make the lease term as long as or longer than the payback and you will be in a cash neutral or even a cash positive position after the installation.

With the growing importance of green business practices, you can not only feel good about making these changes, but realize bottom line improvements, too. Atticus has been working with companies for the past few years to help them finance new technologies that help the environment by reducing energy usage. Some examples of the types of equipment we can help you finance include biomass boiler systems, more efficient HVAC systems and retrofit LED lighting systems.

Green Lease Case Study

One recent example of a lease that helped implement energy saving LED lighting systems came from one of our strata corporation customers. The strata building had undergone an energy audit and it was determined that the building could realize substantial energy savings by installing LED lighting. The only problem was that the cost was about \$50,000 to do the installation and the owners were reluctant to deplete their emergency reserve fund or to have a special assessment of the strata owners to cover the cost. BC Hydro offered them a tempting \$20,000 efficiency rebate to help offset the cost, but the owners were still reluctant to move ahead.

We were able to provide them with a unique lease structure that solved the problem without any impact to their cash position. We set up a lease whereby there would be no payments on the lease for the first 90 days, except for a lump sum payment after 60 days that was equal to the BC Hydro rebate. The LED supplier was paid in full after the installation was complete and the strata owners did not have to start making their lease payments until after they started seeing the energy savings on their electricity bill. Problem solved! The even better news is that the payback was pretty quick in this case and once the lease is complete, the monthly savings will get even bigger.

If you are considering implementing an energy savings program, let us work with you to provide a financing solution that will make sense to your business and your bottom line.

Leasing Hotline

Our Leasing Specialists are ready to help you with all of your leasing questions. Just call us at [604-251-5674](tel:604-251-5674) or [1-800-331-7388](tel:1-800-331-7388).

